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#### HANDOUT 1.1: YOUR FINANCIAL GOALS

List three things you'd like to accomplish financially (goals):

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r	
Ζ.	
3.	

List your three biggest money worries:

1.	
2.	
-	
3.	

*Turn this paper in at the first break.* 

# Income and Choices



### **Visual 1.1: Spend Less than You Receive**

To accomplish anything financially, you have to spend less than you receive.

Two ways:

- 1. Receive more
- 2. Spend less



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# Visual 1.4: Education and Earnings

(Median income by group)

High school dropout	\$20,176
High school graduate	\$27,768
Some college	\$32,396
College graduate	\$46,384
Advanced degree holder	\$57,408

Source: U.S. Bureau of Labor Statistics, 2003 http://www.bls.gov/news.release/wkyeng.t04.htm



### Visual 1.2: Three Kinds of Goals

- Short-term goals: within the next two months.
  (Example: making next month's rent payment on time.)
- Medium-term goals, two months to three years into the future. (Example: saving to buy a car next year.)
- Long-term goals, beyond three years into the future. (Example: saving for retirement.)



## Visual: 1.7: Budgeting (How to Spend Less)

- 1. Set goals
- 2. Find out where the money is going
- 3. Find a way to save small amounts and get them out of sight